

NEWSLETTER

WELCOME TO OUR BUSINESS NEWSLETTER

ISSUE 001 | OCTOBER 2021



BECAUSE WE DO IT RIGHT



FROM THE DIRECTOR'S DESK

A personal welcome to our first edition of the quarterly newsletter. By way of a brief introduction, Gas Africa was founded in 2014 with a vision to be the leading providers of gas solutions in Africa. With a small and energetic team, we began the manufacturing and packing of medical and industrial gases - focused mainly on Oxygen, Medical Air, Argon and related gases.

Seven years on, we are delighted to be introducing domestic LPG to our product offering - with a soft launch into Kitengela, Kajiado - we shall be bringing 6kg, 13kg and 50kg to consumers and look forward to expanding our retail network of dealers allowing for easy access - see LPG in Q-Focus.

The past quarter has seen extensive news coverage and statements from the Ministry of Health surrounding the availability of Medical Oxygen. International cylinder prices have been hiked by manufacturers to effectively 'cash-in' on the demand. Despite these increases, some suppliers have had up to a 9-month back log in their production schedules.

Manufacturers have been supplementing their in-house production capacity with the importation of Liquid Oxygen. Shortages in tanks and vessels, led to unprecedented increases in freight charges and inevitable delays in shipments. Rest assured that Gas Africa has taken the measures necessary to provide uninterrupted supply of Medical Oxygen as required.

Going forwards, you shall be getting more insights into market and product developments, how we are constantly evolving our offering in line with industry shifts whilst considering your day-to-day requirements.

I would like to take this opportunity to thank you for supporting Gas Africa and trusting us as your reliable gas partner, to deliver when needed. **Stay safe and let's keep talking.**

Rajesh Ram
Managing Director



COMMUNITY ENGAGEMENT

We enjoyed meeting the kids at St. Catherine's Primary School - South B - as we fulfilled our commitment to be donating school uniforms in support of their education needs and we look forward to contributing to more community projects.

DID YOU KNOW

- Oxygen supports and accelerates combustion but is not flammable in itself
- Gas Africa deals in supply of hospital equipment and accessories

TALK TO US

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Q - FOCUS



Gas Africa wants to be part of the pull away from the traditional 'dirty' fuels. In the upcoming quarter, in line with our mission to transform and enrich the lives of people and communities across Africa, we are proud to be promoting the more modern, cleaner and safer fuel - domestic LPG - launching in Kitengela, Kajiado county.

Gas Africa continues to focus on quality, service and convenience, through a carefully vetted supply chain of cylinder manufacturers and bulk LPG suppliers followed by partnerships with authorized filling stations ensuring that what you order is what you get.

Look out for a Gas Africa cylinder near you! #ChooseBlue



During the third wave of Covid-19, there were challenges with limited capacity and logistics - which with ongoing dialogue with hospitals and by additions to our cylinder float and vehicle fleet, we have not only been able to understand the increasing demands of the healthcare sector, but been able to serve them better during the fourth wave with much-needed medical gases

Gas Africa has also increased its footprint into Athi River with the establishment of a regional depot to dispatch medical, industrial and domestic gases from - leading to improved turnaround times for our clients.



Terry Khaseke
Head of Operations & Logistics